

Russell Kilpatrick



Russell Kilpatrick is the Executive Chairman of DUAL Corporate Risks.

DUAL Corporate Risks opened its doors in 2003 to underwrite mid-market D&O Liability insurance. Today, DUAL Corporate Risks is one of DUAL's largest underwriting operations and is a specialist in providing insurance solutions for mid-market businesses and professionals.

Under Russell's strategic leadership, DUAL Corporate Risks has built an impressive brand in the mid-market segment which provides considerable opportunities for growth and development. As well as accepting business from the UK, the London office underwrites international business which seeks insurance in the London market. It also acts as a development hub, offering products in overseas territories until demand justifies the establishment of a local DUAL subsidiary.

DUAL Corporate Risks opened a National Business Unit in Manchester in October 2005 and a Dublin office in 2009. These offices were opened to provide a greater proximity of service to local/regional brokers, with the National Business Unit also acting as a UK hub for small business which would be uneconomic to transact in London.

Gross premiums written on behalf of DUAL Corporate Risks' capacity providers in our current underwriting year (2010/11) are expected to exceed £67 million and in 2010, we had over 7,500 policy holders. DUAL Corporate Risks operates out of three offices and employs 35 people in total.

Prior to joining DUAL Corporate Risks, Russell served as Managing Director of ACE Corporate Risks, a joint venture between ACE Gibraltar (Holdings) Limited and R Kilpatrick Holdings Limited. This business commenced trading in May 2001 and was acquired by DUAL International in 2003 when Russell became the Managing Director of DUAL Corporate Risks. Russell was appointed to the Board of DUAL International Limited in April 2007 and in February 2009, he was appointed Executive Chairman of DUAL Corporate Risks.

Russell began his insurance career in 1987 with insurance broker Nelson Hurst & Marsh and specialised in professional indemnity insurance. In 1990, he moved to underwriting with Victor. O. Schinnerer & Co Limited and served as a Director from 1995 to 2000. Russell was also Director of Encon Underwriting Limited.

Russell is a graduate of the University of Bradford with a BSc (Hons) degree in Economics.