Press release



11 October 2023

David Harries joins DUAL as Group Director of Underwriting

New role further strengthens the DUAL Group leadership team reflecting global growth ambitions

DUAL announced today the appointment of David Harries as Group Director of Underwriting. Harries will join DUAL in January 2024, and will be working closely with Alan Telford, DUAL Group CUO.

Richard Clapham, CEO, DUAL Group, said: "We are very sad to see Alan leave DUAL in summer 2024 as he has made a significant contribution to our business, and will be much missed. Alan's plans to travel the world were interrupted by the global pandemic and we have been very fortunate to have him in our leadership team since 2020. David will join us in January 2024, ensuring a seamless handover in this key role.

"We're delighted to welcome David, whose experience makes him a fantastic addition to our Group. DUAL's regional business model enables our local underwriting teams to respond in an agile way to an ever-evolving market. David will work collaboratively with each of our four regions, ensuring we have a global overview of underwriting trends and will help maximise cross-region partnerships with our carrier partners. David's proven track record in delivering growth, combined with a deep knowledge of the insurance sector gives him a great perspective on how we can best expand our product range to meet the needs of our brokers and their clients."

Harries added: "I am very much looking forward to joining the DUAL leadership team. One of the great advantages of MGAs is their ability to lead the way in product innovation and DUAL has the global reach to do this at scale. Together with DUAL's regional centres of underwriting excellence, I believe this is an unbeatable combination and I am excited about the opportunities ahead."

Harries joins DUAL from Berkshire Hathaway Specialty Insurance where he was Executive Underwriter. Prior to Berkshire Hathaway, Harries held several roles at QBE for over 30 years including Head of Financial Lines and Active Underwriter at Syndicate 386, and he has managed teams of underwriters in Lloyd's and Company Markets.

-ENDS-

Notes to editors About DUAL

DUAL, the specialist underwriting arm of Howden Group Holdings, is driven by a mission to be the MGA of choice for brokers, clients and carriers, through provision of deep underwriting expertise and global distribution. DUAL Group is one of the world's largest international underwriting agencies with US\$3.2bn of GWP.

DUAL's investment in data and technology enables it to deliver over 70 products and services with speed and efficiency to 11,000 broker partners working with over 70 carrier partners worldwide.



Established in 1998, today DUAL has over 1,400 people in 21 countries across the Americas, Europe and Asia Pacific, and is one of Lloyd's' largest international coverholders. DUAL Europe operates from 16 locations in 12 countries.

About Howden

Howden is a leading global insurance group with employee ownership at its heart. Founded in 1994, it operates in 50 countries across Europe, Africa, Asia, the Middle East, Latin America, the USA, Australia and New Zealand, employing 15,000 people and handling \$35bn of premium on behalf of clients.

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